



Ocean Rate Bulletin

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERs, November 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERs, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for February 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 3.0 \ 56.0

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	100%	12%	29 Days	\$3,400 ¹	\$160 ¹								\$3,560
Hanjin	0%	66%	26 Days ¹²	\$4.67	\$8							1134 pkgs.	\$5,428
Yang Ming	0%	16%	26 Days	\$3,800 ¹	\$160 ¹								\$3,960
Evergreen	0%	4%	23 Days	\$3,875 ¹	\$160 ¹								\$4,035

1 Rate is per container

12 Transit time is based on departure from Savannah, GA

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 1.0 \ 18.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	50%	26 Days	\$3,910 ¹	\$160 ¹								\$4,070
Yang Ming	0%	22%	32 Days	\$3,800 ¹	\$160 ¹								\$3,960
Evergreen	0%	6%	27 Days										

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 7.0 \ 676.1

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	57%	1%	26 Days										
Hanjin	14%	16%	31 Days ¹²	\$4.15	\$8		5%						\$5,073
Maersk	14%	8%	29 Days	\$3,700 ¹	\$160 ¹		5%						\$4,045
NYK Line	14%	0%	22 Days										
Evergreen	0%	48%	25 Days										
Yang Ming	0%	10%	31 Days ¹²	\$3,800 ¹	\$160 ¹								\$3,960
Cho Yang	0%	7%	35 Days	\$3,600 ¹									\$3,600
Mitsui OSK	0%	3%	20 Days ¹¹										

1 Rate is per container

11 Transit time is based on departure from Houston, TX

12 Transit time is based on departure from Savannah, GA

Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 3.0 \ 305.9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	67%	28%		\$3.15	\$84 ¹			\$500 ¹					\$4,156
Ecuadorian	33%	32%											
Evergreen	0%	11%	14 Days	\$2,700 ¹									\$2,700
OOCL	0%	9%	15 Days ¹⁰										
Hapag-Lloyd	0%	5%	9 Days ⁹	\$2.05	\$56 ¹			\$500 ¹					\$2,881
Hanjin	0%	5%	13 Days										

1 Rate is per container

10 Transit time is based on departure from Norfolk, VA

9 Transit time is based on departure from New York, NY

Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 6.0 \ 259.9

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Ecuadorian	100%	31%											
Maersk	0%	34%	10 Days	\$2,325 ¹	\$56 ¹			\$500 ¹					\$2,881
Evergreen	0%	16%	8 Days	\$2,700 ¹									\$2,700
Hapag-Lloyd	0%	15%	10 Days	\$2,325 ¹	\$56 ¹			\$500 ¹					\$2,887
Hanjin	0%	3%	11 Days										

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 3.0 \ 12.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	96%	26 Days	\$3,800 ¹	\$160 ¹								\$3,560
NYK Line	0%	4%	26 Days										

¹ Rate is per container

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: November 1999

Month\Year: 352.3 \ 2,752.4

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	80%	33%	22 Days	\$3,940 ¹	\$160 ¹		50%						\$6,070
Evergreen	9%	47%	20 Days										
NYK Line	8%	7%	21 Days										
Hapag-Lloyd	1%	5%	21 Days										
OOCL	1%	0%	20 Days										
APL	0%	4%	20 Days										

¹ Rate is per container